

Weekly Approvals Report with data as of 04/30 for each FY

7(a) Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All 7(A)	\$12,872,759,600		\$14,118,324,900		\$14,451,910,700		\$13,158,827,600		\$12,930,362,200		\$13,550,234,700	
All Minority	\$3,682,573,400	29%	\$4,235,647,300	30%	\$4,434,173,700	31%	\$4,128,311,700	31%	\$3,777,313,200	29%	\$3,894,016,400	29%
Ethnicity - AMERICAN INDIAN	\$74,144,800	1%	\$76,732,900	1%	\$101,169,700	1%	\$89,653,000	1%	\$73,751,100	1%	\$91,636,500	1%
Ethnicity - ASIAN OR PACIFIC	\$2,663,511,000	21%	\$3,053,060,900	22%	\$3,085,450,700	21%	\$2,785,494,600	21%	\$2,594,113,000	20%	\$2,620,513,900	19%
Ethnicity - BLACK	\$255,861,400	2%	\$316,834,500	2%	\$401,974,500	3%	\$418,563,500	3%	\$345,426,400	3%	\$354,518,500	3%
Ethnicity - HISPANIC	\$689,056,200	5%	\$785,441,000	6%	\$845,578,800	6%	\$834,600,600	6%	\$764,022,700	6%	\$827,221,500	6%
Ethnicity - MULTI-GROUP	\$0	0%	\$3,578,000	0%	\$0	0%	\$0	0%	\$0	0%	\$126,000	0%
Ethnicity - UNDETERMINED	\$2,107,249,100	16%	\$2,464,724,200	17%	\$2,801,429,300	19%	\$2,703,115,000	21%	\$3,038,172,000	23%	\$3,813,638,800	28%
Ethnicity - WHITE	\$7,082,937,100	55%	\$7,417,953,400	53%	\$7,216,307,700	50%	\$6,327,400,900	48%	\$6,114,877,000	47%	\$5,842,579,500	43%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$2,049,873,700	16%	\$2,157,193,100	15%	\$2,194,500,600	15%	\$1,890,755,800	14%	\$1,811,726,300	14%	\$1,715,247,100	13%
Gender - Female Owned more than 50%	\$1,863,415,200	14%	\$1,998,553,300	14%	\$1,990,673,000	14%	\$1,821,037,900	14%	\$1,741,815,700	13%	\$1,821,017,500	13%
Gender - Male Owned	\$8,959,470,700	70%	\$9,962,578,500	71%	\$10,266,737,100	71%	\$9,447,033,900	72%	\$9,376,820,200	73%	\$10,013,970,100	74%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$6,153,646,900	47%	\$6,052,045,100	47%	\$6,748,624,300	50%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$9,062,000	0%	\$404,689,500	3%	\$1,882,689,100	14%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$2,293,025,400	17%	\$1,995,218,100	15%	\$1,894,860,100	14%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$3,093,769,600	24%	\$3,272,502,400	25%	\$3,020,772,000	22%
Veteran	\$615,328,200	5%	\$538,602,100	4%	\$528,500,500	4%	\$523,943,300	4%	\$437,271,500	3%	\$441,366,800	3%
Rural	\$2,319,777,200	18%	\$2,394,214,500	17%	\$2,276,467,000	16%	\$1,987,294,100	15%	\$2,066,064,400	16%	\$2,382,594,700	18%
Urban	\$10,552,982,400	82%	\$11,724,110,400	83%	\$12,175,443,700	84%	\$11,171,533,500	85%	\$10,864,297,800	84%	\$11,167,640,000	82%
Export	\$768,613,700	6%	\$1,327,921,300	9%	\$580,278,600	4%	\$543,921,100	4%	\$461,525,900	4%	\$398,607,400	3%
CAPLine	\$175,408,700	1%	\$152,821,900	1%	\$188,087,600	1%	\$155,019,600	1%	\$137,974,700	1%	\$143,575,000	1%
PLP	\$8,104,939,600	63%	\$9,857,190,900	70%	\$10,751,801,400	74%	\$10,054,638,900	76%	\$9,851,974,300	76%	\$10,307,556,100	76%
Express	\$1,203,281,800	9%	\$1,133,039,200	8%	\$1,140,351,900	8%	\$945,792,500	7%	\$918,520,800	7%	\$994,993,100	7%
Community Advantage	\$66,798,600	1%	\$79,070,200	1%	\$79,254,100	1%	\$75,054,100	1%	\$58,264,100	0%	\$42,040,100	0%
\$150K and Under	\$1,265,186,300	10%	\$1,231,641,300	9%	\$1,235,181,900	9%	\$1,021,515,700	8%	\$834,574,300	6%	\$598,682,600	4%
>\$150K - \$350K	\$1,498,298,400	12%	\$1,529,711,000	11%	\$1,563,237,000	11%	\$1,559,255,100	12%	\$1,413,573,100	11%	\$1,212,350,600	9%
>\$350K - \$2M	\$6,097,653,900	47%	\$6,434,725,900	46%	\$6,363,204,900	44%	\$5,749,137,400	44%	\$5,705,869,100	44%	\$6,398,731,200	47%
>\$2M	\$4,011,621,000	31%	\$4,922,246,700	35%	\$5,290,286,900	37%	\$4,828,919,400	37%	\$4,976,345,700	38%	\$5,340,470,300	39%

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7(a) Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All 7(A)	35,645		33,937		34,450		29,452		26,507		22,370	
All Minority	9,031	25%	8,488	25%	8,764	25%	7,739	26%	6,953	26%	5,804	26%
Ethnicity - AMERICAN INDIAN	246	1%	245	1%	242	1%	200	1%	205	1%	168	1%
Ethnicity - ASIAN OR PACIFIC	4,472	13%	4,249	13%	4,272	12%	3,715	13%	3,223	12%	2,704	12%
Ethnicity - BLACK	1,301	4%	1,301	4%	1,457	4%	1,281	4%	1,164	4%	1,079	5%
Ethnicity - HISPANIC	3,012	8%	2,691	8%	2,793	8%	2,543	9%	2,361	9%	1,852	8%
Ethnicity - MULTI-GROUP	-	0%	2	0%	-	0%	-	0%	-	0%	1	0%
Ethnicity - UNDETERMINED	4,847	14%	4,994	15%	5,477	16%	5,607	19%	4,768	18%	4,930	22%
Ethnicity - WHITE	21,767	61%	20,455	60%	20,209	59%	16,106	55%	14,786	56%	11,636	52%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	4,902	14%	4,640	14%	4,550	13%	3,871	13%	3,406	13%	2,950	13%
Gender - Female Owned more than 50%	6,512	18%	6,125	18%	6,044	18%	5,017	17%	4,832	18%	3,883	17%
Gender - Male Owned	24,231	68%	23,172	68%	23,856	69%	20,564	70%	18,269	69%	15,537	69%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	15,662	53%	14,167	53%	11,742	52%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	11	0%	675	3%	3,870	17%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	4,854	16%	4,199	16%	3,846	17%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	3,514	12%	3,364	13%	2,906	13%
Veteran	1,800	5%	1,815	5%	1,667	5%	1,456	5%	1,291	5%	970	4%
Rural	6,147	17%	5,850	17%	5,790	17%	4,720	16%	4,609	17%	4,673	21%
Urban	29,498	83%	28,087	83%	28,660	83%	24,732	84%	21,898	83%	17,697	79%
Export	915	3%	1,595	5%	479	1%	478	2%	360	1%	283	1%
CAPLine	253	1%	227	1%	192	1%	182	1%	155	1%	164	1%
PLP	9,178	26%	12,973	38%	15,013	44%	13,960	47%	12,023	45%	11,697	52%
Express	18,527	52%	15,687	46%	16,085	47%	12,475	42%	11,721	44%	8,192	37%
Community Advantage	542	2%	597	2%	585	2%	543	2%	406	2%	290	1%
\$150K and Under	21,635	61%	19,052	56%	19,427	56%	15,202	52%	13,145	50%	8,740	39%
>\$150K - \$350K	5,666	16%	5,803	17%	5,966	17%	5,943	20%	5,323	20%	4,617	21%
>\$350K - \$2M	7,042	20%	7,515	22%	7,397	21%	6,788	23%	6,522	25%	7,351	33%
>\$2M	1,302	4%	1,567	5%	1,660	5%	1,519	5%	1,517	6%	1,662	7%

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504 Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All 504	\$2,667,712,000		\$2,982,030,000		\$2,517,641,000		\$2,684,316,000		\$3,501,028,000		\$4,305,607,540	
All Minority	\$733,710,000	28%	\$786,530,000	26%	\$680,506,000	27%	\$648,438,000	24%	\$867,946,000	25%	\$979,709,000	23%
Ethnicity - AMERICAN INDIAN	\$17,713,000	1%	\$2,053,000	0%	\$2,019,000	0%	\$1,397,000	0%	\$2,439,000	0%	\$4,146,000	0%
Ethnicity - ASIAN OR PACIFIC	\$455,670,000	17%	\$564,125,000	19%	\$484,324,000	19%	\$401,840,000	15%	\$557,089,000	16%	\$554,169,000	13%
Ethnicity - BLACK	\$90,860,000	3%	\$62,981,000	2%	\$38,974,000	2%	\$41,113,000	2%	\$50,449,000	1%	\$58,512,000	1%
Ethnicity - HISPANIC	\$169,467,000	6%	\$157,371,000	5%	\$155,189,000	6%	\$204,088,000	8%	\$257,969,000	7%	\$362,882,000	8%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$390,322,000	15%	\$554,548,000	19%	\$576,175,000	23%	\$695,850,000	26%	\$1,025,628,000	29%	\$906,642,000	21%
Ethnicity - WHITE	\$1,543,680,000	58%	\$1,640,952,000	55%	\$1,260,960,000	50%	\$1,340,028,000	50%	\$1,607,454,000	46%	\$2,419,256,540	56%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$44,098,000	2%	\$289,292,000	10%	\$529,803,000	21%	\$530,967,000	20%	\$730,239,000	21%	\$887,113,000	21%
Gender - Female Owned more than 50%	\$295,124,000	11%	\$301,301,000	10%	\$229,604,000	9%	\$281,444,000	10%	\$356,747,000	10%	\$363,957,000	8%
Gender - Male Owned	\$2,328,490,000	87%	\$2,391,437,000	80%	\$1,758,234,000	70%	\$1,871,905,000	70%	\$2,414,042,000	69%	\$3,054,537,540	71%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$1,978,067,000	74%	\$2,723,114,000	78%	\$3,735,588,000	87%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$5,249,000	0%	\$14,183,000	0%	\$54,106,540	1%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$436,963,000	16%	\$604,541,000	17%	\$427,840,000	10%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$12,115,000	0%	\$82,417,000	2%	\$88,073,000	2%
Veteran	\$76,710,000	3%	\$63,067,000	2%	\$39,157,000	2%	\$33,921,000	1%	\$101,362,000	3%	\$87,421,000	2%
Rural	\$308,138,000	12%	\$357,340,000	12%	\$340,735,000	14%	\$355,488,000	13%	\$470,269,000	13%	\$595,254,540	14%
Urban	\$2,359,574,000	88%	\$2,624,690,000	88%	\$2,176,906,000	86%	\$2,328,828,000	87%	\$3,030,759,000	87%	\$3,710,353,000	86%
Export	\$110,528,000	4%	\$54,088,000	2%	\$41,603,000	2%	\$31,047,000	1%	\$60,660,000	2%	\$66,123,000	2%
\$150K and Under	\$34,556,000	1%	\$37,141,000	1%	\$30,037,000	1%	\$29,583,000	1%	\$36,044,000	1%	\$45,941,540	1%
>\$150K - \$350K	\$223,022,000	8%	\$238,770,000	8%	\$220,242,000	9%	\$225,243,000	8%	\$257,223,000	7%	\$344,525,000	8%
>\$350K - \$2M	\$1,469,057,000	55%	\$1,674,490,000	56%	\$1,411,795,000	56%	\$1,593,608,000	59%	\$2,046,867,000	58%	\$2,518,424,000	58%
>\$2M	\$941,077,000	35%	\$1,031,629,000	35%	\$855,567,000	34%	\$835,882,000	31%	\$1,160,894,000	33%	\$1,396,717,000	32%

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504 Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All 504	3,302		3,640		3,133		3,344		4,149		5,235	
All Minority	752	23%	792	22%	707	23%	749	22%	871	21%	1,136	22%
Ethnicity - AMERICAN INDIAN	14	0%	4	0%	7	0%	5	0%	8	0%	10	0%
Ethnicity - ASIAN OR PACIFIC	354	11%	449	12%	386	12%	363	11%	417	10%	522	10%
Ethnicity - BLACK	119	4%	82	2%	66	2%	66	2%	81	2%	117	2%
Ethnicity - HISPANIC	265	8%	257	7%	248	8%	315	9%	365	9%	487	9%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	394	12%	519	14%	590	19%	685	20%	1,067	26%	888	17%
Ethnicity - WHITE	2,156	65%	2,329	64%	1,836	59%	1,910	57%	2,211	53%	3,211	61%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	53	2%	375	10%	774	25%	816	24%	1,003	24%	1,245	24%
Gender - Female Owned more than 50%	485	15%	516	14%	367	12%	419	13%	520	13%	628	12%
Gender - Male Owned	2,764	84%	2,749	76%	1,992	64%	2,109	63%	2,626	63%	3,362	64%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	2,627	79%	3,374	81%	4,527	86%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	7	0%	22	1%	67	1%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	439	13%	597	14%	549	10%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	11	0%	83	2%	92	2%
Veteran	131	4%	117	3%	83	3%	56	2%	126	3%	129	2%
Rural	505	15%	581	16%	538	17%	600	18%	733	18%	908	17%
Urban	2,797	85%	3,059	84%	2,595	83%	2,744	82%	3,416	82%	4,327	83%
Export	106	3%	41	1%	33	1%	27	1%	50	1%	60	1%
\$150K and Under	319	10%	326	9%	262	8%	258	8%	312	8%	407	8%
>\$150K - \$350K	901	27%	969	27%	883	28%	898	27%	1,049	25%	1,363	26%
>\$350K - \$2M	1,789	54%	2,023	56%	1,717	55%	1,919	57%	2,423	58%	3,020	58%
>\$2M	293	9%	322	9%	271	9%	269	8%	365	9%	445	9%

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Community Advantage Approval Amount

Portfolio Segment	FY16 Amount	FY16 %	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %
All Community Advantage	\$66,798,600		\$79,070,200		\$79,254,100		\$75,054,100		\$58,264,100		\$42,040,100	
All Minority	\$21,045,800	32%	\$26,127,100	33%	\$28,397,500	36%	\$28,551,300	38%	\$23,159,500	40%	\$15,909,700	38%
Ethnicity - AMERICAN INDIAN	\$150,000	0%	\$495,000	1%	\$1,278,400	2%	\$925,000	1%	\$940,500	2%	\$331,500	1%
Ethnicity - ASIAN OR PACIFIC	\$3,905,000	6%	\$7,704,100	10%	\$7,626,500	10%	\$5,839,900	8%	\$6,826,500	12%	\$4,317,800	10%
Ethnicity – BLACK	\$8,318,200	12%	\$8,705,500	11%	\$8,077,700	10%	\$9,343,500	12%	\$7,981,700	14%	\$6,662,400	16%
Ethnicity – HISPANIC	\$8,672,600	13%	\$9,222,500	12%	\$11,414,900	14%	\$12,442,900	17%	\$7,410,800	13%	\$4,598,000	11%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity – UNDETERMINED	\$3,582,100	5%	\$4,474,000	6%	\$7,568,300	10%	\$8,201,800	11%	\$8,243,500	14%	\$4,181,900	10%
Ethnicity – WHITE	\$42,170,700	63%	\$48,469,100	61%	\$43,288,300	55%	\$38,301,000	51%	\$26,861,100	46%	\$21,948,500	52%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$9,751,200	15%	\$12,912,500	16%	\$12,279,900	15%	\$12,972,900	17%	\$9,446,000	16%	\$5,248,200	12%
Gender - Female Owned more than 50%	\$18,862,500	28%	\$23,331,000	30%	\$23,402,200	30%	\$21,537,400	29%	\$13,989,900	24%	\$12,456,700	30%
Gender - Male Owned	\$38,184,900	57%	\$42,826,700	54%	\$43,572,000	55%	\$40,543,800	54%	\$34,828,200	60%	\$24,335,200	58%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$0	0%	\$25,818,500	34%	\$24,541,300	42%	\$15,308,500	36%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$897,200	2%	\$3,294,000	8%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$0	0%	\$32,597,200	43%	\$19,556,700	34%	\$18,205,400	43%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$0	0%	\$8,131,400	11%	\$7,074,300	12%	\$5,232,200	12%
Veteran	\$5,951,500	9%	\$7,870,600	10%	\$7,807,800	10%	\$6,887,700	9%	\$5,386,700	9%	\$2,154,500	5%
Rural	\$7,000,500	10%	\$8,709,300	11%	\$9,263,400	12%	\$7,111,900	9%	\$7,593,800	13%	\$5,805,800	14%
Urban	\$59,798,100	90%	\$70,360,900	89%	\$69,990,700	88%	\$67,942,200	91%	\$50,670,300	87%	\$36,234,300	86%
\$150K and Under	\$39,494,500	59%	\$42,185,200	53%	\$40,720,000	51%	\$34,154,300	46%	\$25,928,000	45%	\$18,821,700	45%
>\$150K - \$350K	\$27,304,100	41%	\$36,885,000	47%	\$38,534,100	49%	\$40,899,800	54%	\$32,336,100	55%	\$23,218,400	55%

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Community Advantage Approval Count

Portfolio Segment	FY16 Count	FY16 %	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %
All Community Advantage	542		597		585		543		406		290	
All Minority	184	34%	197	33%	211	36%	205	38%	162	40%	119	41%
Ethnicity - AMERICAN INDIAN	1	0%	4	1%	9	2%	5	1%	10	2%	4	1%
Ethnicity - ASIAN OR PACIFIC	35	6%	48	8%	50	9%	42	8%	44	11%	29	10%
Ethnicity – BLACK	75	14%	74	12%	64	11%	70	13%	59	15%	53	18%
Ethnicity – HISPANIC	73	13%	71	12%	88	15%	88	16%	49	12%	33	11%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity – UNDETERMINED	29	5%	38	6%	56	10%	70	13%	58	14%	25	9%
Ethnicity – WHITE	329	61%	362	61%	318	54%	268	49%	186	46%	146	50%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	83	15%	99	17%	-	0%	94	17%	61	15%	36	12%
Gender - Female Owned more than 50%	165	30%	178	30%	-	0%	163	30%	108	27%	95	33%
Gender - Male Owned	294	54%	320	54%	-	0%	286	53%	237	58%	159	55%
Business Age - Existing or more than 2 years old	-	0%	-	0%	-	0%	199	37%	175	43%	99	34%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	6	1%	28	10%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	232	43%	139	34%	132	46%
Business Age - Change of Ownership	-	0%	-	0%	-	0%	50	9%	40	10%	31	11%
Veteran	45	0%	58	10%	60	10%	51	9%	38	9%	14	5%
Rural	56	10%	71	12%	75	13%	53	10%	51	13%	41	14%
Urban	486	90%	526	88%	510	87%	490	90%	355	87%	249	86%
\$150K and Under	423	78%	435	73%	413	71%	358	66%	262	65%	187	64%
>\$150K - \$350K	119	22%	162	27%	172	29%	185	34%	144	35%	103	36%

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